



BranchServ's Transition to ESOP Driving Record Breaking Results and Better Service for its Customer Base



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BETHEL, Conn., Aug. 15, 2018 /PRNewswire/ -- BranchServ, a Division of Custom Vault Corporation, announced that revenues in the first half of 2018 were its strongest to date, topping several years of successive double-digit growth. Strong successes in its service business have complemented stellar security and automation equipment sales to drive performance.

Since its inception, BranchServ has been known industry-wide for establishing the gold standard in [service for banks and credit unions](#); delivering response rates, quality and value that far exceed the norm. The company's drive to exceed customer expectations has been further accelerated by its transition from a privately-held entity to employee ownership in 2015. According to Tom Brennan, CEO, "The change in ownership structure has allowed us to accomplish exactly what we were seeking to do. With the ESOP, our employees are truly [invested in the success of our customers](#), and an already committed workforce has risen to the next level in delivering their very best to ensure optimal results for the banks and credit unions we serve."

Indeed, BranchServ anticipates that its level of service will continue to differentiate it in the marketplace and support its growth trajectory as the company seeks out new customers that strive to "put their best branch forward". The company's extensive and progressive security and automation product portfolio will complement those efforts as financial institutions leverage the benefits of the 'high-tech, high-touch' movement.

For more information about BranchServ, please visit www.branchserv.com or call 203.403.4200.

About BranchServ Founded in 1999 as a division of Custom Vault Corporation, BranchServ provides physical and electronic security equipment and service solutions, in addition to cash automation, for more than 12,000 bank branches and credit unions nationwide. This includes three of the ten largest branch banking networks in the United States. The fastest growing provider in the industry, BranchServ combines a client-driven service focus with unparalleled experience; empowering branch networks to improve operational efficiencies, lower costs, and enhance the end-customer experience.

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